



# HEALTH **FACTSHEET**





## ABOUT OUR WORK

ACIOE Associates is an advisory services firm providing solutions in Strategy, Government Relations, Regulatory Affairs, Economic Development, Advocacy, Investment Facilitation, and Policy Analysis.



## ACIOE TEAM

Our team of health experts support leading corporations, Start-ups and Not-for-Profit organizations to uncover market opportunities, design/implement social impact programs, develop winning strategies, and optimize business performance across various portfolios. ACIOE We provide technical support, carry out advocacy and facilitate engagements with key TEAM stakeholders with aim of creating value for our clients within their respective priorities.

# SUCCESS

ACIOE has built and strengthened relationships with high level stakeholders within the National Assembly. These include:

Chairman Senate  
committee on  
Health

Chairman House  
committee  
Healthcare

Chairman House  
committee Women  
Affairs

ACIOE has supported clients in the development of strategies for scaling up successful interventions across priority states.

ACIOE has supported advocacy efforts that led to release of budgeted FP Funds.

ACIOE in collaboration with Gates Family planning grantees supported the domestication of the Task Shifting and Task sharing Policy in Lagos State.

ACIOE provided written and verbal updates on developments around Nigeria's presidential, National Assembly, and gubernatorial elections, especially in relation to its client's priorities within healthcare.

ACIOE facilitated engagements with the Office of the Vice President and the Presidency on behalf of the Family Planning ecosystem, in response to the FP budget cut.

As part of the NRHTWG, ACIOE supported the review of Family Planning Blueprint, LARC Manual and Post-Partum Family Planning Strategy.

ACIOE supported the planning and execution of the 5th Nigeria Family Planning Conference. Specifically, ACIOE supported outreach to the key government stakeholders regarding participation in the Nigeria Family Planning Conference.

ACIOE has provided technical support to the Lagos State RHTWG in the development and review of the State's Costed Implementation Plan for Family Planning.

ACIOE Supported a multinational company to conceptualize, plan and execute its CSR engagements within Hepatitis in partnership with the ministry of Health.

ACIOE maintained regular contact with FP coordinators and relevant stakeholders in our focus states/ Federal Level and provided monthly written and bi-monthly verbal program updates to its clients on developments relating to budget allocations and releases; health worker trainings; state-level progress on policy development/ domestication and commodity stockouts within the reproductive health ecosystem

ACIOE has written and published a number of articles on topical issues within healthcare including:

Supply side contributors to the codeine abuse in Nigeria

Effect of increased VAT on food consumption and health of consumers

The importance of investing in Family Planning

ACIOE staffed and facilitated a number of meetings between clients and a number of high level stakeholders in the Federal and State Government. Some of these include:

The Wife of the President

The Vice President of Nigeria

The wife of the Vice President

The Minister of Health

The Minister of State for Health

The Minister of Budget and National Planning

The wife of Delta state Governor

The Kaduna State Governor

The Lagos State Commissioner of Health

Executive Governor of Kaduna State

The Special adviser to the Governor of Lagos State on PHC

Senate President

Emir of Kano

Alhaji Aliko Dangote

Minster of Trade and Investment

Executive governor of Lagos State

Executive Secretary Kaduna State Primary Healthcare Development Agency



## LESSONS LEARNT

A key lesson during the course of our engagements is the importance of continuous communication with stakeholders to strengthen relationships. We have repeatedly learned that continuous efforts to engage key stakeholders leads to stronger advocacy outcomes than does one-off engagement. Examples include:

## UNIQUE INSIGHTS

Continuous communication with stakeholders ensured that we were abreast with developments within the health sector. It also enabled us have access to critical information in record time. More importantly it provided us with first-hand information on the priorities of our critical stakeholders allowing our clients to effectively align with these priorities.



## DEEP AND TRUSTED RELATIONSHIPS

Strengthened stakeholder relationships build trust and depend on continuous communication between the stakeholder and advocate. ACIOE was able to gain unique insights from stakeholders not readily available to press and media as a result of these deep relationships.



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